

## SUMMARIES

УДК 330.34

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### GENESIS OF INSTITUTES IN DEVELOPING ECONOMY

The causes of mutual mistrust between economic theorists and the businessmen are considered in the article. Among the main reasons are: hidden source data for theoretical analysis, excessive complexity of theories and the excessive concentration of theorists on issues of «why» and «what to do», while the forgotten «how to do.»

Institutions are created and updated constantly and spontaneously. Institutes are created due to the specifics of the human consciousness and peculiarities of perception of the world.

The institution is a way of perceiving reality, which is based on a partial reduction of the cause-and-effect relationships. The hallmark of the institute is ignoring intermediate triggers for establishing links between the initial stimulus and the final response of the individual.

To analyze the process of creating the institution of interest the results of experiments of B. Skinner. The most important of these are:

- under continuous reinforcement schedule (every «right» action is rewarded) the developing of skill is much faster than with intermittent schedule;

- presence of cause-effect relationships between the performed action and the reward is optional for the developing of skill.

Behavioral findings are applied to the analysis of the emerging institutions in Ukraine. Of particular interest are the three possible responses of individuals to the deterioration of social and economic situation in the country: immigration; conformism; active resistance.

There are indications that the third type of reaction begins to dominate both in the public mind and in the media. This gives reason to talk about the formation of the institution of illegitimate violence.